



GLENN SODEN

Autosmart Franchisee - Renfrewshire

Glenn Soden has been an Autosmart franchisee for almost 3 years.

"I worked as a hoist erector for a large plant hire company," says Glenn. "It was good money, but I had gone as far as I could and wanted a new challenge. I decided that franchising could suit me. I wanted the freedom to be my own boss, earn a lot more money, and yet have the security of buying into a proven system.

" I looked at a number of franchises before choosing Autosmart. The company has been going for over 30 years and their experience was very obvious from the first contact. This is a franchise system that is proven and extremely successful. It seemed the safest option and I could see the potential to earn a lot of money.

"I had never sold before but this wasn't a problem. Autosmart's franchisees come from all sorts of backgrounds and most have had no sales experience. The system really works and the sales training is excellent. I take a mobile supermarket, fully stocked with vehicle cleaning products, to my customers. I visit them regularly to top up their supplies and see how else I can help them.

"I love the fact that my business takes me out and about. No two days are the same - you'd be amazed at the different types of company that use our products. I sell to everything from prestige car dealers, valeters, hauliers and motor bike dealers, through to engineers and funeral parlours.

I know that I made the right decision. I make more money than before, have a better lifestyle and my family's future is secure. I really couldn't ask for more."